

Channel Partner Program

Team, Win, and Grow Your Network with Segra+UPN

WHO WE ARE

Together, Segra and Unite Private Networks (UPN) own and operate a wide and dense fiber-optic infrastructure footprint that provides state-of-the-art solutions, all backed by industry-leading service and reliability. Segra+UPN is committed to supporting our partners and customers as we believe in focusing on the customer together, is the best path to success.

WHAT WE DO

CONNECTIVITY

- Dedicated Internet Access (DIA)
- Ethernet WAN
- SD-WAN
- Dark Fiber
- Long-Term Evolution (LTE)*
- Managed Router, Managed Switch*
- Managed Wi-Fi*
- Smart Wi-Fi*

CYBERSECURITY

- Distributed Denial of Service (DDoS Protection)
- Firewall Protection*
- Security Operations Center as a Service (SOCaaS)*

CLOUD

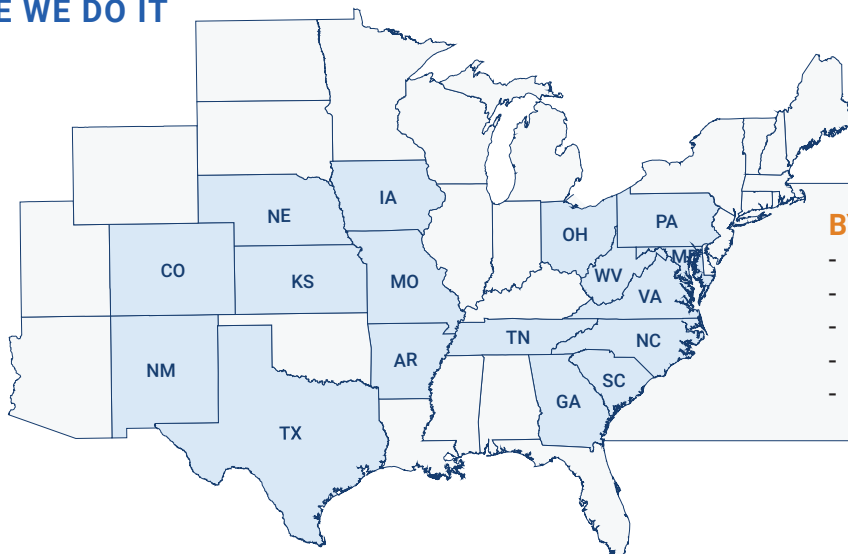
- Dedicated Cloud Connectivity
- Infrastructure as a Service (IaaS)*
- Disaster Recovery as a Service (DRaaS)*
- Backup as a Service (BaaS)*
- Data Centers & Colocation*

COLLABORATION

- Hosted Voice (UC&C*)
- SIP Trunking
- PRI
- Converged VoIP*
- IP Fax*

**Only available in Maryland, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Virginia, & West Virginia.*

WHERE WE DO IT



BY THE NUMBERS

- Serving Over 8,000 Customers
- 43,000+ Fiber Route Miles
- 500,000+ Lit Buildings
- 9,000 Towers
- 6 Data Centers

BENEFITS OF BECOMING A PARTNER

- Teaming Model
 - Teaming with our direct sales force, no channel conflict
 - No deal registration required
- Residual and evergreen commissions
- Channel harmony
- We support opportunities based on the end customer's HQ location
- Dedicated Sales and Engineering teams in each market
- Local Operations support